

Pacific Swimming
Actual to Budget by Quarter
September 2014 through August 2015

	1st Quarter		2nd Quarter		3rd Quarter		YTD 4th Quarter		
	Sep - Nov 14	Budget	Dec '14 - Feb 15	Budget	Mar - May 15	Budget	Jun - Aug 15	Budget	
Ordinary Income/Expense									
Income									
Membership-USA Swim Fees	155,735.00	142,340.00	215,947.00	134,825.00	36,688.20	21,485.00	20,265.00	25,930.00	
11500 · Meet Fees LSC	174,630.18	159,775.00	121,508.12	142,360.00	162,337.08	148,645.00	11,686.60	133,425.00	
12500 · Age Group Program - Co-Pay	0.00	0.00	6,960.00	7,040.00	17,450.00	19,760.00	0.00	111,560.00	
13000 · Camp Program - Co-Pay	3,525.10	3,600.00	3,120.00	2,850.00	7,650.00	7,800.00	0.00	0.00	
14000 · Marketing Income	50.00	100.00	150.00	150.00	50.00	150.00	0.00	50.00	
16000 · Other Income	4,215.00	2,125.00	1,460.60	325.00	631.00	300.00	-130.00	250.00	
17000 · Interest Income	46.22	75.00	63.46	75.00	80.20	75.00	0.00	75.00	
18000 · Point Redemption from CC	1,000.00	750.00	1,000.00	750.00	0.00	750.00	0.00	750.00	
Total Income	339,201.50	308,765.00	350,209.18	288,375.00	224,886.48	198,965.00	31,821.60	272,040.00	
Gross Profit	339,201.50	308,765.00	350,209.18	288,375.00	224,886.48	198,965.00	31,821.60	272,040.00	
Expense									
52000 · National/Senior Program	10,033.70	11,700.00	61,500.00	102,600.00	3,600.00	12,300.00	2,392.89	112,700.00	
54000 · Age Group Programs	0.00	0.00	15,257.54	14,900.00	36,829.15	46,776.00	5,139.40	226,764.00	
54500 · Camp Program	10,077.34	15,800.00	7,339.07	8,500.00	22,534.56	23,450.00	0.00	0.00	
54600 · Disability	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0.00	0.00	
55000 · Diversity	4,967.31	26,124.97	4,680.00	250.01	24,000.00	25,312.51	0.00	312.51	
55500 · Events	14,012.02	14,000.00	0.00	0.00	10,469.28	0.00	5,239.66	0.00	
56000 · Chairman	0.00	3,490.00	53.64	1,690.00	3,657.20	4,470.00	296.21	1,350.00	
57000 · Treasurer	22,722.39	23,733.00	18,234.16	14,281.00	7,121.17	6,981.00	0.00	6,981.00	
58000 · Officials	20,389.43	20,500.00	1,120.99	1,500.00	5,270.84	10,925.00	978.00	13,050.00	
59000 · Volunteers	19,938.75	41,250.00	2,272.78	3,540.00	5,782.06	13,050.00	877.00	5,600.00	
62000 · Marketing	209.85	260.00	536.10	265.00	194.85	260.00	2,092.20	255.00	
63000 · Office Expenses	9,461.84	13,270.00	5,369.74	6,800.00	7,353.38	5,215.00	2,088.06	6,315.00	
70000 · Staff Expenses	33,964.58	34,749.00	32,708.94	37,789.00	33,570.24	35,859.00	9,746.13	41,603.00	
70200 · Contractors	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,200.00	1,800.00	
Total Expense	147,577.21	207,676.97	150,872.96	193,915.01	162,182.73	187,398.51	30,049.55	416,730.51	
Net Ordinary Income	191,624.29	101,088.03	199,336.22	94,459.99	62,703.75	11,566.49	1,772.05	-144,690.51	
Other Income/Expense									
Total Other Income	7,132.47	-5,800.00	39,922.00	-5,700.00	51,052.04	-5,600.00	0.00	-5,600.00	
Total Other Expense	5,781.38	2,500.00	0.00	7,500.00	0.00	7,500.00	0.00	7,500.00	
Net Other Income	1,351.09	-8,300.00	39,922.00	-13,200.00	51,052.04	-13,100.00	0.00	-13,100.00	
Net Income	192,975.38	92,788.03	239,258.22	81,259.99	113,755.79	-1,533.51	1,772.05	-157,790.51	

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	TOTAL	
	Sep '14 - Aug 15	Budget
Ordinary Income/Expense		
Income		
Membership-USA Swim Fees	428,635.20	324,580.00
11500 · Meet Fees LSC	470,161.98	584,205.00
12500 · Age Group Program - Co-Pay	24,410.00	138,360.00
13000 · Camp Program - Co-Pay	14,295.10	14,250.00
14000 · Marketing Income	250.00	450.00
16000 · Other Income	6,176.60	3,000.00
17000 · Interest Income	189.88	300.00
18000 · Point Redemption from CC	2,000.00	3,000.00
Total Income	946,118.76	1,068,145.00
Gross Profit	946,118.76	1,068,145.00
Expense		
52000 · National/Senior Program	77,526.59	239,300.00
54000 · Age Group Programs	57,226.09	288,440.00
54500 · Camp Program	39,950.97	47,750.00
54600 · Disability	0.00	2,000.00
55000 · Diversity	33,647.31	52,000.00
55500 · Events	29,720.96	14,000.00
56000 · Chairman	4,007.05	11,000.00
57000 · Treasurer	48,077.72	51,976.00
58000 · Officials	27,759.26	45,975.00
59000 · Volunteers	28,870.59	63,440.00
62000 · Marketing	3,033.00	1,040.00
63000 · Office Expenses	24,273.02	31,600.00
70000 · Staff Expenses	109,989.89	150,000.00
70200 · Contractors	6,600.00	7,200.00
Total Expense	490,682.45	1,005,721.00
Net Ordinary Income	455,436.31	62,424.00
Other Income/Expense		
Total Other Income	98,106.51	-22,700.00
Total Other Expense	5,781.38	25,000.00
Net Other Income	92,325.13	-47,700.00
Net Income	547,761.44	14,724.00