

2024-2028 Quad Budget

		2023-2024 Budget	2023-24 YTD as of 2/29/24	2024-2025 Budget	2025-2026 Budget	2026-2027 Budget	2027-2028 Budget	Comment
<b>Income</b>								
Membership-USA Swim Fees								
<b>11000 · Membership</b>								
	11005 · Athlete	320,000	244,967	329,300	331,200	331,200	333,100	
	11010 · Non-Athlete	17,050	17,126	20,540	20,630	21,195	21,195	
	11012 - Administrator	1,080	774	900	900	900	900	
	11015 · Club	17,190	16,071	16,750	16,750	16,750	17,335	
	11035 - Transfers	<u>4,500</u>	<u>3,535</u>	<u>7,500</u>	<u>7,500</u>	<u>7,500</u>	<u>7,500</u>	
	<b>Total 11000 · Membership</b>	<b>359,820</b>	<b>282,474</b>	<b>374,990</b>	<b>376,980</b>	<b>377,545</b>	<b>380,030</b>	
<b>51000 · USA Swim Fees</b>								
	51060 - 4% Tech Fee	(14,425)	(10,546)	(15,000)	(15,079)	(15,102)	(15,201)	
	51045 · Volunteer(s) of the Year	<u>(1,000)</u>	<u>-</u>	<u>(1,000)</u>	<u>(1,000)</u>	<u>(1,000)</u>	<u>(1,000)</u>	
	<b>Total 51000 · USA Swim Fees</b>	<b>(15,425)</b>	<b>(10,546)</b>	<b>(16,000)</b>	<b>(16,079)</b>	<b>(16,102)</b>	<b>(16,201)</b>	
	<b>Total Membership-USA Swim Fees</b>	<b>344,395</b>	<b>271,928</b>	<b>358,990</b>	<b>360,901</b>	<b>361,443</b>	<b>363,829</b>	
<b>11500 · Meet Fees LSC</b>								
	11505 · Entry Fees	520,000	298,802	545,000	563,800	556,800	556,800	
	11510 · Sanctions	8,000	5,220	9,375	9,420	9,420	9,420	
	11515 · Late Payment Penalty	<u>500</u>	<u>2,062</u>	<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>	
	<b>Total 11500 · Meet Fees LSC</b>	<b>528,500</b>	<b>306,085</b>	<b>554,875</b>	<b>573,720</b>	<b>566,720</b>	<b>566,720</b>	
12500 · Age Group Program - Co-Pay								
	12505 · Western Zone	68,400	-	68,400	68,400	69,000	69,000	Est Co-pay Location TBD \$950
	12510 · Pacific Coast	13,120	11,520	11,200	11,200	11,200	11,200	Est. Co-pay \$350 in Oregon
	12515 · Zone Challenge Meet	<u>24,990</u>	<u>-</u>	<u>24,225</u>	<u>24,650</u>	<u>24,650</u>	<u>24,650</u>	\$85/athlete Meet Host Zone 4
	<b>Total 12500 · Age Group Program - Co-Pay</b>	<b>106,510</b>	<b>11,520</b>	<b>103,825</b>	<b>104,250</b>	<b>104,850</b>	<b>104,850</b>	
<b>13000 · Camp Program - Co-Pay</b>								
	13005 · Olympic Paralympic Training Center (OPTC)	11520	11,520	10,200	10,200	10,200	10,200	24 - \$430/athlete at OT Facility
	13035 · Diversity Camp	750	330	750	525	600	600	\$15/athlete
	13040 - Other Camps	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
	<b>Total 13000 · Camp Program - Co-Pay</b>	<b>12,270</b>	<b>11,850</b>	<b>10,950</b>	<b>10,725</b>	<b>10,800</b>	<b>10,800</b>	

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		2023-2024	2023-24	2024-2025	2025-2026	2026-2027	2027-2028		
		Budget	YTD as of	Budget	Budget	Budget	Budget		Comment
			2/29/24						
14000 · Marketing Income									
14035 · Website Ads		1,000	300	750	750	750	750	15/year	
<b>Total 14000 · Marketing Income</b>		1,000	300	750	750	750	750		
<b>14500 - Special Events</b>									
<b>14520 - Special Events Income</b>									
14523 - Sales Proceeds		-	717	-	-	-	-		
<b>Total 14520 - Special Event Income</b>		-	717	-	-	-	-		
<b>14550 - Special Event Expenses</b>									
1452 - Other Direct Expenses		-	(2,598)	-	-	-	-		
<b>Total 14550 Special Event Expenses</b>		-	(2,598)	-	-	-	-		
<b>Total 14500 - Special Events</b>		-	(1,881)	-	-	-	-		
<b>15000 - Merchandise Sales</b>									
15200 - Officials Apparel Sales		6,500	9,993	8,000	8,000	8,000	8,000		
15300 - A Medal Sales		1,000	42	1,380	1,380	1,380	1,380		
<b>Total 15000 Merchandise Sales</b>		7,500	10,035	9,380	9,380	9,380	9,380		
16000 · Other Income									
16010 · Awards Banquet		3,000	3,298	3,000	3,000	3,000	3,000		
16040 · Fines		300	200	300	300	300	300	No Show at P/F Meet	
16050 · Contributions		-	-	-	-	-	-		
16055 - Restricted Contributions		-	-	-	-	-	-		
16060 · Returned Check Fee		50	25	25	25	25	25		
16085 - Equipment Rental		100	-	50	50	50	50		
16100 - Misc. Income		-	-	-	-	-	-		
<b>Total 16000 · Other Income</b>		3,450	3,523	3,375	3,375	3,375	3,375		
17001 · Interest Income		40	16	30	30	30	30		
18001 · Point Redemption from CC		4,200	1,550	4,300	4,400	4,500	4,600		
<b>Total Income</b>		1,007,865	614,925	1,046,475	1,067,531	1,061,848	1,064,334		
<b>40002 - Merchandise Cost of Goods Sold</b>									
40201 - Officials COGS		6,750	9,814	8,000	8,000	8,000	8,000		
40301 - A Medals COGS		1,100	51	2,040	2,040	2,040	2,040		
<b>Total 40000 - Merchandise Cost of Goods Sold</b>		7,850	9,866	10,040	10,040	10,040	10,040		
<b>Gross Profit</b>		<b>1,000,015</b>	<b>605,060</b>	<b>1,036,435</b>	<b>1,057,491</b>	<b>1,051,808</b>	<b>1,054,294</b>		

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		2023-2024 Budget	2023-24 YTD as of 2/29/24	2024-2025 Budget	2025-2026 Budget	2026-2027 Budget	2027-2028 Budget		Comment
<b>Expense</b>									
<b>52000 · National/Senior Program</b>									
52015 · Sr. - Pro Swim Series/Others		3,000	-	7,500	5,000	5,000	7,500		\$300 stipend
52020 · Sr. National Champs		7,000	2,000	12,000	11,000	11,000	13,000		\$300 stipend + \$400 airfare
52035 · Jr. - Champ Meets		96,000	50,453	90,000	90,000	90,000	90,000		\$300 stipend + \$300 airfare
52040 · Open Water Programs		700	-	700	700	750	750		\$300 stipend + \$400 airfare
52060 · Club-Coach Travel		15,000	6,705	14,000	11,000	11,000	15,000		Stipend or airfare
52070 · Club Development/Education		10,000	1,071	7,000	2,000	6,000	6,000		
52075 · Sr. Meet Host Incentive		-	-	5,000	5,000	5,000	5,000		Incentive for Senior Meets
52095 · Sectionals		83,000	11,500	70,000	70,000	70,000	70,000		8 @ \$200 8 @ \$100
52100 · Futures Meet		15,000	-	24,000	24,000	24,000	24,000		\$300/athlete
<b>Total 52000 · National/Senior Program</b>		<b>229,700</b>	<b>71,728</b>	<b>230,200</b>	<b>218,700</b>	<b>222,750</b>	<b>231,250</b>		
<b>54000 · Age Group Programs</b>									
54010 · Pac Coast All Star Meet		24,794	20,755	21,403	30,000	22,000	22,000		Location(s) : Oregon;Pacific, WA, So Cal
54015 · Western Zone Meet		113,203	-	130,737	131,500	131,500	131,500		Location: ?
54150 · Zone Challenge Meet-Host Zone		5,000	-	5,000	5,000	5,000	5,000		Zone 4 ?
54200 · Zone Challenge Meet (ZAM)		62,505	-	67,635	66,830	68,000	68,000		Increased expenses due to transportation
<b>Total 54000 · Age Group Programs</b>		<b>205,502</b>	<b>20,755</b>	<b>224,775</b>	<b>233,330</b>	<b>226,500</b>	<b>226,500</b>		
<b>54500 · Camp Program</b>									
54510 · Olympic Paralympic Training Center (OPTC)		32,876	27,828	27,855	28,000	28,000	28,000		
54550 · Diversity Camp		3,000	3,590	5,000	3,600	3,600	3,600		
54560 · Other Camp		-	-	-	-	-	-		
<b>Total 54500 · Camp Program</b>		<b>35,876</b>	<b>31,417</b>	<b>32,855</b>	<b>31,600</b>	<b>31,600</b>	<b>31,600</b>		
<b>55000 · Disability Diversity, Equity &amp; Inclusion</b>									
54610 - Disability Travel		600	0	600	600	600	600		
55100 · Diversity Program Grants		20,000	9600	20,000	20,000	20,000	20,000		
55150 - MEFAP Sponsorship		8,000	3,088	8,000	8,000	8,000	8,000		
55200 · Awareness Fund		1,000	0	1,000	1,000	1,000	1,000		
55250 - Marketing		200	-	200	200	200	200		
55400 - WZ Camp & Donation		4,000	-	4,000	4,000	4,000	4,000		
55450 - WZ Membership Donation		2,000	3,489	3,574	3,595	3,595	3,616		WZ DEI donation 0.20 per athlete
<b>Total 55000 · Disability and Diversity</b>		<b>35,800</b>	<b>16,176</b>	<b>37,374</b>	<b>37,395</b>	<b>37,395</b>	<b>37,416</b>		

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55500 · Events								
	55502A - Age Group Champs Awards	8,250	2,439	9,000	9,000	9,000	9,000	\$3000/meet
	55502 - Age Group Champs Bag Tags	3,700	1,174	3,300	3,400	3,500	3,600	
	55502B - FW Awards	8,500	-	8,000	8,000	8,500	8,500	\$4000/meet
	55508E - FW Bag Tags	4,000	-	3,600	3,600	3,700	3,700	
Total 55502 - AGC & FW Awards & Bag Tags		24,450	3,613	23,900	24,000	24,700	24,800	
55510 - Annual Awards Banquet								
	55515 · Banquet - Venue & Food	14,000	12,319	14,000	14,000	14,000	14,000	250 people
	55520 · Awards & Programs	5,000	4,449	5,000	5,000	5,000	5,000	Awards, Invites, Programs
	55521 - Awards Banquet - Professional Services	2,000	1,300	5,300	5,300	5,300	5,300	Photographer, Speaker
Total 55510 Annual Awards Banquet		21,000	18,068	24,300	24,300	24,300	24,300	
<b>Total 55500 · Events</b>		<b>45,450</b>	<b>21,681</b>	<b>48,200</b>	<b>48,300</b>	<b>49,000</b>	<b>49,100</b>	
56000 · Chairman								
	56030 · Contingency	500	1,426	500	500	500	500	
	56075 · Travel Expenses	500	-	500	500	500	500	
<b>Total 56000 · Chairman</b>		<b>1,000</b>	<b>1,426</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	
57000 · Treasurer								
	57200 · Fees-Filing	160	-	200	200	200	200	
	57300 · Fees-Accounting & Audit	30,700	15,784	33,000	33,000	33,000	33,000	Outside Accountant & Annual Audit
	57350 - Subscriptions & Dues	960	487	2,700	2,700	2,700	2,700	
	57500 · Bank Service Charges	700	485	840	840	840	840	
	57700 · Insurance	1,200	1,401	1,450	1,450	1,450	1,450	Equipment Insurance
<b>Total 57000 · Treasurer</b>		<b>33,720</b>	<b>18,157</b>	<b>38,190</b>	<b>38,190</b>	<b>38,190</b>	<b>38,190</b>	
58000 · Officials								
	58300 · Supplies/Copying	1,400	-	1,400	1,400	1,400	1,400	
	58400 · Rule Books	2,300	-	1,000	1,000	1,000	1,000	
	58500 · Equipment	1,900	-	3,000	1,900	3,000	1,900	
	58600 · Clinics	15,000	21,216	16,000	15,000	14,000	14,000	
	58700 · Motivational(Recruit/Retain)	8,000	1,654	10,000	10,000	11,000	11,000	
	58800 · National Evaluators	4,000	70	4,000	4,500	4,500	4,500	
	58900 · Officials to National Meets	8,000	800	5,000	5,000	5,000	8,000	
	58950 · Lodging for Officials	8,000	1,397	8,000	8,000	8,000	8,000	Lodging assistance LSC meets
<b>Total 58000 · Officials</b>		<b>48,600</b>	<b>25,138</b>	<b>48,400</b>	<b>46,800</b>	<b>47,900</b>	<b>49,800</b>	

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		Budget	YTD as of	Budget	Budget	Budget	Budget	Comment
			2/29/24					
59000 · Volunteers								
	59050 - Athlete Rep Programs	8,000	4,303	9,200	9,200	9,200	9,200	
	59100 · Officials Background Check	56	18	56	18	56	18	
	59300 · Event Per Diem Allowance	13,300	3,850	13,050	13,050	13,050	13,050	OTC (500), PAC (250), WZ (650), DDEI (150)
	59400 · Seminars / Clinics	3,500	-	2,500	2,500	2,500	2,500	
	59450 - Safe Sport Program	1,000	-	1,000	1,000	1,000	1,000	
59500 · Meetings								
	59505 · Board of Directors	-	-	2,000	2,000	2,000	2,000	Board Orientation/Strtegic Planning
	59510 · House of Delegates	5,000	2,418	-	-	-	-	All meetings via Zoom
60200 · USA Swimming Annual Business Meeting								
	60205 · Delegates	12,000	-	12,000	12,000	12,000	12,000	\$1,200 per delegate (10)
	60215 · Athletes	7,200	-	7,200	7,200	7,200	7,200	\$1,200 per delegate (6)
<b>Total 59000 · Volunteers</b>		<b>50,056</b>	<b>10,589</b>	<b>47,006</b>	<b>46,968</b>	<b>47,006</b>	<b>46,968</b>	
62000 · Marketing								
	62100 · Web Site/Internet	1,600	659	1,820	1,850	1,850	1,850	WSD, FLO & Annual Fees
<b>Total 62000 · Marketing</b>		<b>1,600</b>	<b>659</b>	<b>1,820</b>	<b>1,850</b>	<b>1,850</b>	<b>1,850</b>	
63000 · Office Expenses								
	63100 · Telephone	2,700	1,791	3,480	3,500	3,500	3,500	\$290/month
	63150 · Conference Call Services	500	-	1,200	1,200	1,200	1,200	Zoom
	63300 · Postage	720	183	300	300	300	300	
	63400 · Supplies/Copying	1,300	505	1,500	1,500	1,500	1,500	
63450 · Donations to other organization								
	63500 · Mileage	725	194	900	950	950	950	
	63600 · Repair & Maintenance	-	-	-	-	-	-	
	63625 · Office Equipment Purchases	1,500	-	-	-	-	-	
	63650 - Computer Purchases	-	-	-	-	-	-	
	63675 · Software Purchases	2,957	1,450	195	200	200	200	
	63700 · Storage Rental	7,088	3,799	7,500	7,700	8,900	8,900	Storage; POBox; Dropbox
<b>Total 63000 · Office Expenses</b>		<b>17,490</b>	<b>7,922</b>	<b>15,075</b>	<b>15,350</b>	<b>16,550</b>	<b>16,550</b>	

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70000 · Staff Expenses									
70100 · Payroll									
70105 · Salary & Wages		272,589	141,092	291,444	291,444	291,444	291,444		
70110 · Employer Taxes		22,283	11,436	23,106	23,106	23,106	23,106		
70112 · Workers Comp Expense		1,000	681	900	900	900	900		
70115 · PTO Expense		2,025	1,678	2,000	2,000	2,000	2,000		
70150 · Payroll Processing		<u>1,632</u>	<u>964</u>	<u>1,815</u>	<u>1,815</u>	<u>1,815</u>	<u>1,815</u>		
<b>Total 70000 · Staff Expenses</b>		<b>299,529</b>	<b>155,850</b>	<b>319,265</b>	<b>319,265</b>	<b>319,265</b>	<b>319,265</b>		
75000 - Miscellaneous		-	(0)						
<b>Total Expenses</b>		<b>1,004,323</b>	<b>381,499</b>	<b>1,044,160</b>	<b>1,038,748</b>	<b>1,039,006</b>	<b>1,049,489</b>		
<b>Total Income (Gross Profit)</b>		<b>1,000,015</b>	<b>605,060</b>	<b>1,036,435</b>	<b>1,057,491</b>	<b>1,051,808</b>	<b>1,054,294</b>		Adjusted Net Ordinary Income
<b>Net Ordinary Income</b>		<b>(4,308)</b>	<b>223,561</b>	<b>(7,725)</b>	<b>18,743</b>	<b>12,802</b>	<b>4,805</b>		\$275
									\$8,000 from Restricted MEFAP
<b>Program Funding from Investments</b>									
86000 · Wells Fargo Investment Fee		(32,000)	(13,276)	(32,000)	(32,000)	(32,000)	(32,000)		
88000 - Pacific Swimming Grants		75,000	44,982	50,000	50,000	50,000	-		
89000 - Trials Events		92,000	-	-	-	-	50,000		Trials
89100 · Memorial Scholarship		<u>1,000</u>	<u>-</u>	<u>2,000</u>	<u>2,000</u>	<u>2,000</u>	<u>2,000</u>		Nordberg Memorial Scholarship
		168,000	44,982	52,000	52,000	52,000	52,000		

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<b>Expenses by Category/Program</b>									
			\$	\$	\$	\$	\$	\$	
	Senior Athletes		330,576	91,780	239,055	235,700	235,750	290,250	
	Age Group Athletes		229,952	24,368	248,675	257,330	251,200	251,300	
	Coach Support (Travel and Education)		38,300	11,626	34,050	26,050	30,050	34,050	
	DEI (Awareness, Grants, Camps)		38,800	19,766	40,995	40,995	40,995	41,016	
	Program Support (Officials, Safesport, Ath Reps, Grant		117,600	53,206	92,600	92,000	94,100	46,000	
	Recognition (Awards, Awards Banquet)		21,000	18,068	24,300	24,300	24,300	24,300	
	Education (Clinics and Convention)		37,700	21,216	39,700	38,700	37,700	37,700	
	Administration (Board, Overhead/Fixed Expense)		58,866	30,600	56,141	56,408	57,646	57,608	
	Administration (Staff Wages and Insurance)		299,529	155,850	319,265	319,265	319,265	319,265	
	<b>Total Expenses</b>		<b>1,172,323</b>	<b>426,481</b>	<b>1,094,781</b>	<b>1,090,748</b>	<b>1,091,006</b>	<b>1,101,489</b>	
	Senior Athletes		28.20%	21.52%	21.84%	21.61%	21.61%	26.35%	
	Age Group Athletes		19.62%	5.71%	22.71%	23.59%	23.02%	22.81%	
	Coach Support (Travel and Education)		3.27%	2.73%	3.11%	2.39%	2.75%	3.09%	
	DEI (Awareness, Grants, Camps)		3.31%	4.63%	3.74%	3.76%	3.76%	3.72%	
	Program Support (Officials, Safesport, Ath Reps, Grant		10.03%	12.48%	8.46%	8.43%	8.63%	4.18%	
	Recognition (Awards, Awards Banquet)		1.79%	4.24%	2.22%	2.23%	2.23%	2.21%	
	Education (Clinics and Convention)		3.22%	4.97%	3.63%	3.55%	3.46%	3.42%	
	Administration (Board, Overhead/Fixed Expense)		5.02%	7.17%	5.13%	5.17%	5.28%	5.23%	
	Administration (Staff Wages and Insurance)		<u>25.55%</u>	<u>36.54%</u>	<u>29.16%</u>	<u>29.27%</u>	<u>29.26%</u>	<u>28.98%</u>	
	<b>Total Expenses</b>		<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	