

	6 Month													20-21		
	Sept	Oct	Nov	Dec	Jan	Feb	Total	Mar	Apr	May	Jun	Jul	Aug	New 12 Month	2020-21 WCS	2020-21 Original
Income																
Membership-USA Swim Fees																
11000 · Membership	70% of 2019-20membership counts							75% of 2018-19 membership counts								
11005 · Athlete	84,246	62,445	139,313	333,481	57,164	23,221	699,870	16,679	18,269	24,300	40,722	19,783	11,003	830,626	1,083,060	1,203,400
11010 · Non-Athlete	2,652	7,752	17,068	26,996	7,004	2,312	63,784	1,360	1,292	2,244	2,924	1,360	136	73,100	88,128	97,920
11015 · Club	-	1,925	6,300	11,250	4,500	450	24,425	450	225	450	-	-	-	25,550	25,560	29,225
11030 - Overpayments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total 11000 · Membership	86,898	72,122	162,681	371,727	68,668	25,983	788,079	18,489	19,786	26,994	43,646	21,143	11,139	929,276	1,196,748	1,330,545
51000 · USA Swim Fees																
51015 · Annual Athlete	(73,473)	(54,165)	(121,169)	(292,198)	(49,937)	(20,368)	(611,310)	(14,627)	(14,597)	(14,760)	(20,796)	(11,944)	(9,059)	(697,093)	(869,463)	(936,028)
51020 · Seasonal	(300)	(450)	(750)	(150)	(150)	-	(1,800)	-	(1,080)	(4,980)	(11,340)	(4,110)	(450)	(23,760)	(60,993)	(67,770)
51030 · Non-Athlete	(2,496)	(7,296)	(16,064)	(25,408)	(6,592)	(2,176)	(60,032)	(1,280)	(1,216)	(2,112)	(2,752)	(1,280)	(128)	(68,800)	(82,944)	(92,160)
51040 · Club / Organization	-	(600)	(1,960)	(3,500)	(1,400)	(140)	(7,600)	(210)	(70)	(140)	-	-	-	(8,020)	(7,956)	(8,875)
51045 · Volunteer(s) of the Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,000)	(1,000)
Total 51000 · USA Swim Fees	(76,269)	(62,511)	(139,943)	(321,256)	(58,079)	(22,684)	(680,742)	(16,117)	(16,963)	(21,992)	(34,888)	(17,334)	(9,637)	(797,673)	(1,022,356)	(1,105,833)
Total Membership-USA Swim Fees	10,629	9,611	22,738	50,471	10,589	3,299	107,337	2,372	2,823	5,002	8,758	3,809	1,502	131,603	174,392	224,712
11500 · Meet Fees LSC	50% of the 2018-19 collections															
11505 · Entry Fees	300	600	900	400	600	600	3,400	25,823	9,186	21,117	29,083	21,390	6,700	116,699	391,000	460,000
11510 · Sanctions	185	440	440	370	370	370	2,175	525	300	600	600	450	300	4,950	8,466	9,960
11515 · Late Payment Penalty	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,000	1,925
Total 11500 · Meet Fees LSC	485	1,040	1,340	770	970	970	5,575	26,348	9,486	21,717	29,683	21,840	7,000	121,649	400,466	471,885
11700 - Pacific Hosted Meets																
11705 - Entry Income	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	126,698	149,056
Total 11700 ·Pacific Hosted Meets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	126,698	149,056
12500 · Age Group Program - Co-Pay																
12505 · Western Zone	-	-	-	-	-	-	-	-	-	-	-	-	31,200	31,200	31,200	42,480
12510 · Pacific Coast	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,200	4,160
12515 · Zone Challenge Meet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21,000	21,000
Total 12500 · Age Group Program - Co-Pay	-	-	-	-	-	-	-	-	-	-	-	-	31,200	31,200	55,400	67,640
13000 · Camp Program - Co-Pay																
13005 · SR Olympic Training Center	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,560	7,560
13010 · 11/12 JO Camp	-	-	-	-	-	-	-	-	-	-	-	-	-	-	inactive	inactive
13015 · Adam Schmidt 10 & Under	-	-	-	-	-	-	-	-	-	-	-	-	-	-	inactive	inactive
13030 · 13-18 Junior Leadership Camp	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13035 · Diversity Camp	-	-	-	-	-	-	-	-	-	-	-	-	-	-	900	900
Total 13000 · Camp Program - Co-Pay	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8,460	8,460
14000 · Marketing Income																
14035 · Website Ads	-	-	-	-	-	-	-	50	-	50	-	50	-	150	1,000	1,100
Total 14000 · Marketing Income	-	-	-	-	-	-	-	50	-	50	-	50	-	150	1,000	1,100
15000 - Merchandise Sales																
15200 - Officials Apparel Sales	44	92	69	69	107	132	512	146	110	44	97	146	146	1,198	5,000	5,000
15300 - A Medal Sales	-	-	-	-	-	-	-	50	50	50	50	50	50	300	3,750	3,750
Total 15000 Merchandise Sales	44	92	69	69	107	132	512	196	160	94	147	196	196	1,498	8,750	8,750

	6 Month													20-21		
	Sept	Oct	Nov	Dec	Jan	Feb	Total	Mar	Apr	May	Jun	Jul	Aug	New 12 Month	2020-21 WCS	2020-21 Original
16000 · Other Income																
16005 · Meet Reg Surcharge	100	100	100	100	250	250	900	150	200	200	100	100	100	1,750	3,300	4,800
16006 · Meet Reg Rebate	(90)	(90)	(90)	(90)	(160)	(250)	(770)	(140)	(150)	(200)	(80)	(80)	(80)	(1,500)	(2,800)	(4,300)
16010 · Awards Banquet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000
16040 · Fines	-	-	-	-	-	-	-	-	-	-	-	-	-	-	200	300
16050 · Contributions	-	2,000	-	-	-	-	2,000	-	-	-	-	-	-	2,000	-	-
16055 - Restricted Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100
16060 · Returned Check Fee	-	-	25	25	25	-	75	-	-	-	-	-	-	75	100	625
16085 - Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-	300	2,000
Total 16000 · Other Income	10	2,010	35	35	115	-	2,205	10	50	-	20	20	20	2,325	1,100	-
17001 · Interest Income	2	2	2	2	2	2	12	2	2	2	2	2	2	24	18	84
18001 · Point Redemption from CC	50	-	50	-	50	-	150	25	-	25	-	25	-	225	2,500	4,500
Total Income	11,220	12,755	24,234	51,347	11,833	4,403	115,791	29,003	12,521	26,890	38,610	25,942	39,920	288,674	778,784	942,712
40002 - Merchndise Cost of Goods Sold																
40201 - Officials COGS	47	81	75	75	16	143	437	158	120	48	105	158	158	1,184	6,000	6,000
40301 - A Medals COGS	-	-	-	-	-	-	-	48	48	48	48	48	48	287	4,900	4,900
Total 40000 - Merchndise Cost of Goods Sold	47	81	75	75	16	143	437	206	168	96	153	206	206	1,471	10,900	10,900
Gross Profit	11,173	12,674	24,159	51,272	11,817	4,260	115,354	28,797	12,353	26,794	38,457	25,736	39,714	287,203	767,884	931,812

## Expense

[illegible]

														20-21			
	6 Month													New 12	2020-21	2020-21	
	Sept	Oct	Nov	Dec	Jan	Feb	Total	Mar	Apr	May	Jun	Jul	Aug	Month	WCS	Original	
55000 · Diversity, Equity & Inclusion																	
55100 · Diversity Program Grants	-	-	5,000	-	-	-	5,000	-	5,000	-	-	-	-	10,000	10,000	30,000	
55150 - MEFAP Sponsorship		-	-	-	-	-	-	450	400	425	650	250	55	2,230	14,300	14,300	
55200 · Awareness Fund	-	25	25	25	25	25	125	25	25	25	25	25	-	250	250	1,800	
55250 - Marketing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,200	
55300 · Fred Siegrist Scholarship	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	600	
55400 - WZ Diversity Camp	-	-	-	1,536	-	-	1,536	-	-	-	1,564	-	-	3,100	3,100	3,100	
Total 55000 · Diversity	-	25	5,025	1,561	25	25	6,661	475	5,425	450	2,239	275	55	15,580	27,650	51,000	
55500 · Events																	
55502 - JO Awards/Bag Tags	-	-	-	-	-	-	-	3,000	-	-	-	3,000	-	6,000	9,000	10,560	
Total 55502 - JO Awards	-	-	-	-	-	-	-	3,000	-	-	-	3,000	-	6,000	9,000	10,560	
55508 - Pacific Hosted Meets																	
55502B - FW Awards	-	-	-	-	-	-	-	-	3,470	-	-	3,470	-	6,940	6,940	7,200	
55508A - Professional Services	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	17,800	42,000	
55508B - Host Subsidy	-	-	-	-	-	-	-	-	5,000	-	-	5,000	-	10,000	60,000	70,000	
55508C - Facility Rental	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	23,000	30,000	
55508D - Hospitality	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	7,000	7,000	
55508E - Swag, Tags & Other	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	6,000	15,000	
55508F - Credit Card Discounts	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	5,701	6,000	
55508G - Staff Expenses	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	600	2,500	
55508H- Rentals	-	-	-	-	-	-	-	-	xxx	-	-	xxx	-	-	-	-	
Total 55508 - Pacific Hosted Meets	-	-	-	-	-	-	-	-	8,470	-	-	8,470	-	16,940	127,041	179,700	
55510 - Annual Awards Banquet																	
55515 · Banquet - Venue & Food	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,000	
55520 · Awards & Programs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000	
Total 55500 · Events	-	-	-	-	-	-	-	3,000	8,470	-	-	11,470	-	22,940	136,041	211,260	
56000 · Chairman																	
56020 · Volunteer Recognition	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,800	
56030 · Contingency	-	100	100	100	100	100	500	100	100	100	100	100	-	1,000	1,000	1,200	
56075 · Travel Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
56200 · Legal Council	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000	
Total 56000 · Chairman	-	100	100	100	100	100	500	100	100	100	100	100	-	1,000	1,000	6,000	
57000 · Treasurer																	
57200 · Fees-Filing	-	-	-	-	-	160	160	-	-	-	-	-	-	160	186	186	
57300 · Fees-Accounting & Audit	1,350	1,350	1,350	1,350	7,750	1,350	14,500	1,350	1,350	1,350	1,350	1,350	1,350	22,600	21,200	32,400	
57400 - Consulting Services	300	300	300	300	300	300	1,800	300	300	300	300	-	-	3,000	-	-	
57500 · Bank Service Charges	80	80	80	80	80	80	480	80	80	175	80	80	80	1,055	1,097	1,320	
57700 · Insurance	-	-	-	1,067	-	-	1,067	-	-	-	-	-	-	1,067	1,070	1,070	
Total 57000 · Treasurer	1,730	1,730	1,730	2,797	8,130	1,890	18,007	1,730	1,730	1,825	1,730	1,430	1,430	27,882	23,553	34,976	

	20-21												20-21	2020-21	2020-21
	6 Month												New 12	WCS	Original
	Sept	Oct	Nov	Dec	Jan	Feb	Total	Mar	Apr	May	Jun	Jul	Aug	Month	
58000 · Officials															
58300 · Supplies/Copying	-	-	-	-		200	200	350	100	100	350	100	-	1,200	2,000
58400 · Rule Books	-	-	-	-	-	-	-	1,850	-	-	-	-	-	1,850	2,000
58500 · Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	500
58600 · Clinics	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29,000
58700 · Motivational(Recruit/Retain)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9,500
58800 · National Evaluators	-	-	-	-	-	-	-	-	1,200	-	-	1,200	-	2,400	4,200
58900 · Officials to National Meets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,000
58950 · Lodging for Officials	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8,000
Total 58000 · Officials	-	-	-	-	-	200	200	2,200	1,300	100	350	1,300	-	5,450	62,200
59000 · Volunteers															
59050 - Athlete Rep Programs	-	4,000	-	-	-	-	4,000	800	800	800	800	800	-	8,000	13,000
59100 · Officials Background Check	18	-	-	-	-	-	18	18	-	-	-	18	-	54	170
59200 · Background Reimbursement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,600
59300 · Event Per Diem Allowance	-	-	-	-	-	-	-	-	-	-	-	-	1,400	1,400	4,300
59400 · Seminars / Clinics	-	-	-	-	-	-	-	-	-	2,000	-	-	-	2,000	6,000
59450 - Safe Sport Program	-	50	50	50	50	50	250	250	250	250	250	250	-	1,500	5,000
59500 · Meetings							-							-	
59505 · Board of Directors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,375
59510 · House of Delegates	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,000
59515 · Z4 HOD/BOD Attendance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,000
60200 · USAS Convention							-							-	
60205 · Delegates	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20,000
60215 · Athletes	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,400
Total 59000 · Volunteers	18	4,050	50	50	50	50	4,268	1,068	1,050	3,050	1,050	1,068	1,400	12,954	64,845
62000 · Marketing															
62100 · Web Site/Internet	132	170	-	-	150	-	452	-	150	-	-	150	-	752	2,240
Total 62000 · Marketing	132	170	-	-	150	-	452	-	150	-	-	150	-	752	2,240
63000 · Office Expenses															
63100 · Telephone & Internet	160	160	160	160	160	160	960	160	160	160	160	160	160	1,920	1,920
63150 · Conference Call Services	-	-	-	600	-	-	600	-	-	-	-	-	-	600	2,900
63300 · Postage	40	40	40	50	50	40	260	40	40	40	40	40	40	500	960
63400 · Supplies/Copying	200	250	200	250	200	250	1,350	300	300	300	300	300	150	3,000	3,000
63450 · Donations to other organization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
63500 · Mileage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100
63600 · Repair & Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	50
63625 · Office Equipment Purchases	50	-	50	-	-	50	150	-	50	-	50	-	-	250	1,400
63675 · Software Purchases	132	132	132	132	132	132	793	232	232	132	132	132	132	1,786	800
63700 · Storage Rental	470	470	470	1,730	470	470	4,080	333	333	333	333	364	364	6,140	7,030
63800 · Office Space	1,620	1,377	1,377	1,377	(2,755)	-	2,998	-	-	-	-	-	-	2,998	16,909
63850 · Staff Meetings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,350
Total 63000 · Office Expenses	2,673	2,430	2,430	4,300	(1,742)	1,102	11,191	1,065	1,115	965	1,015	996	846	17,194	36,419

														20-21		
	6 Month													New 12	2020-21	2020-21
	Sept	Oct	Nov	Dec	Jan	Feb	Total	Mar	Apr	May	Jun	Jul	Aug	Month	WCS	Original
70000 · Staff Expenses																
70100 · Payroll																
70105 · Salary & Wages	19,060	19,684	18,177	20,500	20,429	20,372	118,222	20,316	20,500	20,500	20,500	20,500	20,500	241,038	251,388	302,051
70110 · Employer Taxes	1,434	1,482	1,367	1,572	2,085	1,791	9,730	1,502	1,572	1,572	1,572	1,572	1,572	19,093	22,863	26,278
70112 · Workers Comp Expense	405	-	-	405	-	-	810	405	-	-	405	-	-	1,620	1,620	3,021
70115 · PTO Expense	205	205	205	205	205	205	1,230	205	205	205	205	205	205	2,460	2,500	2,500
70150 · Payroll Processing	127	129	129	129	169	129	812	129	129	129	129	129	129	1,586	1,550	2,000
66000 · Payroll Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total 70000 · Staff Expenses	21,231	21,500	19,877	22,811	22,887	22,497	130,804	22,558	22,406	22,406	22,811	22,406	22,406	265,797	279,921	335,850
Total Expenses	25,784	30,005	29,212	73,419	31,000	26,464	215,884	45,796	43,246	30,096	40,095	45,595	124,192	544,904	865,490	1,217,495
Total Income							115,354	28,797	12,353	26,794	38,457	25,736	39,714	287,203	767,884	931,812
Net Ordinary Income (total income less total expenses)	(14,611)	(17,331)	(5,054)	(22,147)	(19,183)	(22,205)	(100,530)	(16,999)	(30,893)	(3,302)	(1,639)	(19,860)	(84,479)	(257,701)	(97,607)	(285,683)
86000 · Wells Fargo Investment Fee	-	(7,340)	-	-	(7,340)	-	(14,680)	-	(7,340)	-	-	(7,340)	-	(29,360)	(31,100)	(32,800)
87000 · Foreign Tax Withholding WF Inv	-	-	(280)	-	-	(280)	(560)	-	-	-	(280)	-	(280)	(1,120)	(540)	(540)
88000 - Pacific Swimming Grants	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
88100 - Disaster Grants	-	-	-	-	-	-	-	-	-	-	-	-	-	-	350,000	50,000
89000 - Trials Events	-	-	-	-	-	-	-	-	-	-	92,000	-	-	92,000	92,000	-
89100 · Website Upgrade	-	-	-	-	-	-	-	-	-	-	-	-	-	-	inactive	inactive
89200 · Special Projects	-	-	-	-	-	-	-	-	-	-	-	-	-	-	inactive	inactive
														92,000	442,000	50,000